



Pharmex

COMPANY PROFILE

MAIN FACTS

- Founded in 1981
- Part of the A.G.N. Papazoglou Bros Group
- Headquarters: Peristeri, Attica, Greece
- Own capital: 500.000,00\$

ACTIVITIES

- Manufacturing, promotion & distribution of generics, ophthalmological & dermatological products & medical devices
- Representation of well-known companies → promotion & distribution of ophthalmological & dermatological products, skin care products, medical devices, nutritional supplements, surgical & diagnostic instrument, medical equipment, disinfectants, baby care products, medical units

FOREIGN PARTNERS

- Dr. Hobein & Co. (EUBOS products)
- Schülke & Mayr GmbH (disinfectants)
- Dr. Brown's (baby care products)
- MBI (medical devices – IOLs)
- Volk (diagnostic instruments)
- Haag Streit Surgical (medical units - microscopes)

CORPORATE DEVELOPMENT

- Eastern Europe
- Middle East
- Africa – Zambia – ***Pharmex Zambia Ltd.***



Founded: October 2013

Headquarters: Lusaka, Zambia

Own capital: 500.000,00\$

Activities



of pharmaceuticals,
parapharmaceuticals, cosmetics &
consumer products

DOMAINS OF ACTIVITY

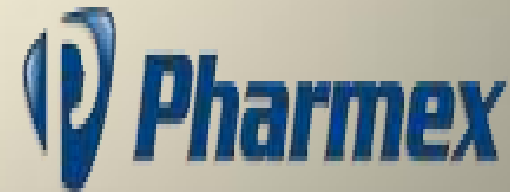
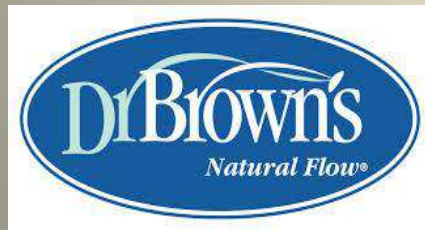
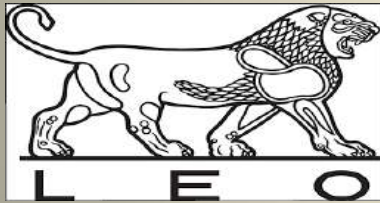
➤ Health – Pharmaceutical

➤ Purely Consumer

➤ Cosmetic

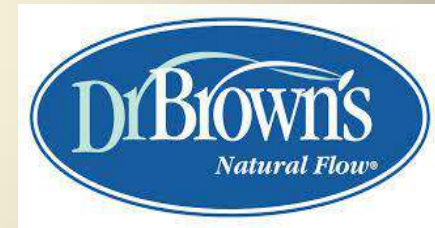
Health – Pharmaceutical Domain

- Customers: hospitals, private clinics, pharmacies, private doctors
- Products: ophthalmological, dermatological, cardiovascular, disinfectants, antiseptics, baby, personal hygiene



Purely Consumer Domain

- Customers: super & mini markets, groceries
- Products: personal hygiene (baby, cotton swabs, cleansing wipes, disinfectant wipes etc.), edible (canned food etc.), daily use (gas canisters etc.)



Cosmetic Domain

- Customers: beauty spas, spas, hair salons
- Products: whitening hydrating creams, depilatory creams, mani & pedi care, hair care, disinfectants



CORPORATE DEVELOPMENT

With Zambia as a base, expansion
in neighboring countries

Angola	Botswana	Burundi
Republic of Congo	Malawi	Ivory Coast
Mozambique	Namibia	Rwanda
South Africa	Tanzania	Zimbabwe

Excluding

Uganda
Ghana
Sierra Leone

Parallel Activities



Participation in “Petronicks Ltd.”

Headquarters: Lusaka, Zambia

Founded: October 2012

Own capital: 500.000,00\$

Activities: aluminum profiles & accessories import, distribution, processing & installation of aluminum systems (doors, windows, garage doors, screens)

Necessary information regarding business activities in Africa

- ✓ Political status & safety
- ✓ Minimum investment capital required
- ✓ Foreigners' residence permits issued by the Immigration Authorities
 - ✓ Tax exemptions
 - ✓ Company establishment & form
 - ✓ Laws (in favor of foreign investors?)
 - ✓ Salary level, leaves, salary contributions
- ✓ Company offices & accommodation finding - cost
 - ✓ Power & water supply
- ✓ Health issues – measures & precautions to be taken



Warehouse view
Pharmex Zambia



**Offices view
Pharmex Zambia**